

# 2019 WREATH SALE SCHEDULE



- **Online Vendor Registration due** Aug. 23, 2019
- **Sale Start** Sept. 13, 2019
- **Wreaths Blitz Weekend:** Sept. 13 – 15, 2019
  - Top 3 Fallen Hero sellers council-wide
- **Sale End** Oct. 18, 2019
- **Orders due online** Oct. 23, 2019 **at 11:59 pm**
- **Wreath Product Distribution** Nov. 9, 2019
  - 7am-2pm, State Fair Park & Oh-da-ko-ta
  - \*Invoices provided to units at pickup and also emailed the following week.
  - Payment may be submitted any time **after** distribution day, no later than Dec. 12<sup>th</sup>, in the form of check or cash, by either mailing or dropping it off at the Milwaukee or Kenosha Scout Offices.
- **Damaged Product Notification** Nov. 15, 2019 **by noon**
- **All payments due** Dec. 12, 2019
- **Fallen Hero Ceremony:** Dec. 14, 2019
  - 9am
  - Southern Wisconsin Veterans Memorial Cemetery
  - *All units must sell a minimum of 10 Fallen Hero Wreaths total to attend*

## INCENTIVES

### Commission Structure

- All Units receive 25% on all products sold
- This includes Fallen Hero Wreath Donations

**Blitz Weekend – Sept 13-15<sup>th</sup>:** Top 3 Fallen Hero sellers council-wide receive a Visa gift card (\$200)

- Submit record of Top 3 Sellers per unit online no later than Monday, September 16<sup>th</sup> at midnight
- Attach proof of sales to submission
- No submissions after this date/time will be counted
- Notification of winners on Monday, September 23<sup>rd</sup>

**Top Overall Salesperson in each district:** receives an iPad Mini

- Submit online Top Overall Seller form **by Friday, October 25<sup>th</sup> at 11:59pm**
- Notification of winners on Monday, October 28<sup>th</sup>

**Top 12 Units in total sale council-wide:** Receive free product delivery

- Minimum sales \$4500.00
- Notification of winners on Wednesday, October 30<sup>th</sup>