



THE KERNEL JOURNAL

FEBRUARY 12, 2020

SHOW & SELL ORDER ARE DUE BY MIDNIGHT TONIGHT!

Order at: PRPopcorn.com

Important Upcoming Dates:

- February 24: Online sale open
- March 3: Show and Sell distribution
*Time slots TBD
- March 4: Sale begins
- March 6-8: BLITZ weekend
- March 10: BLITZ sheets due
- April 8: Sale ends



No late orders will be accepted!

The Council will not be serving as a store, no additional Show & Sell orders will be made after Feb. 12th

POPCORNSALE

Sign up to Sell

Spring Popcorn Sale 2020

Leader's Guide



Check out our
Leaders Guide!

ThreeHarborsScouting.org

Selling Tips

SELLING POPCORN IN 6 EASY STEPS

- 1 Wear your Scouting uniform
- 2 Smile and introduce yourself
- 3 Ask the customer if they want to support Scouting, not if they want to buy popcorn
- 4 Know the popcorn flavors and products you are selling
- 5 Have a clean order form and pen ready
- 6 Always say thank you



Do you want your Unit to be featured in the next Kernel Journal?



Send your photos, selling tips, and/or success stories to Leah Rife at Leah.Rife@Scouting.org